

AVON

CAMPAIGN 9 2021  
BUY YOUR PREVIEW  
PRODUCTS IN  
C7 & C8 ORDERS

# what's new

# 'DO IT LIKE A PRO

HAIR REPAIR GUIDE



**OUR GIFT  
TO YOU**

details, page 5

# WHAT'S NEW 101

- ▶ This is your opportunity to buy new products (“Preview Products”) in advance of the Brochure.
- ▶ You can buy 2 of everything!
- ▶ The pricing for Contender (with \$40+ in Campaign sales), Premier and President’s Recognition Program is shown in *What’s New*. Your Preview Product Discount is based on your Commission Level (see chart below), and will be applied at checkout.

## REPRESENTATIVE LEVEL

Sales Level	Campaign Sales	Annual Sales	Beauty/Jewelry	Fashion/Home
Contender	\$0-\$39.99	—	0%	0%
Contender	\$40.00 +	—	25%	20%
Premier	No minimum	\$5,000	30%	20%

## PRESIDENT’S RECOGNITION PROGRAM LEVEL

Sales Level	Annual Sales	Beauty/Jewelry	Fashion/Home
President’s Club	\$10,000	40%	25%
Honor Society	\$20,000	40%	25%
Rose Circle	\$35,000	45%	25%
David H. McConnell Club	\$65,000	45%	25%
President’s Council	\$110,000	45%	25%
Inner Circle	\$220,000	50%	25%

**GET READY! Buy C9 Preview Products with your C7 and C8 orders. Order C9 Brochures when placing your C7 product orders.**

## WHAT’S NEW GLOSSARY

### CONTENDER (C):

A Representative with Award Sales up to \$4,999 per year (C1-C26).

### PREMIER (P):

A Representative with Award Sales of \$5,000 to \$9,999 per year (C1-C26).

### PRESIDENT’S RECOGNITION

### PROGRAM (PRP):

A Representative with Award Sales of \$10,000 or more per year (C1-C26).

### PRODUCT ORDERING GUIDELINES:

All of our new products are featured in *What’s New*. For each item, you can purchase up to two: one for you to try, and one to showcase or sell to your customers. You can experience all of the colors, sizes and varieties. For example: if a lipstick comes in eight shades, you can purchase two of each shade.

### PREVIEW PRODUCT DISCOUNT:

**Your *What’s New* discount is based on your Commission Level.** For details about Commission Levels go to: [AvonNow.com](http://AvonNow.com) > Seller Central > Commissions and Sales Levels.

NEW

# 'DO IT ALL

From adding lustre to dull locks, to turning up the volume on thinning strands, we've got pro solutions for ALL your customers' needs!



## our gift to you

3 sets of Elastine PropoliThera Damage Repair Shampoo & Conditioner try-it sizes (6 products total; each, 1.7 fl. oz.) with your purchase of 2 Serum Treatments from page 5.



# 'DO IT RIGHT!

We've got everything your customers need! Check out our handy hair care guide (pages 6-7) for expert tools, shampoos with natural ingredients, boosters for every style and more...all with pro results!

NEW

**Propolis** with minerals, vitamins and antioxidants to help restore weak and brittle hair.  
**Honey & hydrolyzed collagen** to help restore moisture.  
**Royal jelly** to help lock in shine.  
Clear ampoule treatment with **special nozzle** designed to target areas where needed most.



**Elastine PropoliThera Serum Treatment** Upon contact with water, nutrient-rich liquid visibly transforms into a creamy formula. 7.8 fl. oz. **006-491**  
reg. \$22 **now \$18**  
**C \$13.50 P \$12.60 PRP \$10.80**

# THIN, WEAK, DAMAGED HAIR?



## DO THIS AND ADD NEW LIFE TO YOUR LOCKS IN SECONDS.



### our gift to you

3 sets of Elastine PropoliThera Damage Repair Shampoo & Conditioner try-it sizes (6 products total; each, 1.7 fl. oz.) with your purchase of 2 Serum Treatments from this page.

# HAIR CARE PRODUCT GUIDE

## SHAMPOO & CONDITIONER



**AVON CHI ESSENTIALS**  
A unique blend of certified organic botanicals from expert hair care leader CHI

Gives locks the love they deserve with moisturizing aloe vera, antioxidant-rich pomegranate, hibiscus (which contains vitamins and amino acids) and other nutrient-rich ingredients. Sulfate- and PABA-free.

**Replenishing Shampoo:** With essential vitamins, minerals and amino acids to help hair maintain natural oils.

**Moisturizing Conditioner:** Infused with moisture-rich aloe to help increase elasticity.



**ELASTINE PROPOLITHERA**  
Rejuvenating hair care from bees enriched with moisturizing ingredients

Infuses every strand with healthy-looking body and shine. Contains antioxidant-rich propolis (tree sap plus beeswax), honey and royal jelly to help restore moisture and natural lustre. Sulfate- and paraben-free.

**Volumizing Collection:** Provides weightless volume, giving tresses a fuller, thicker and stronger appearance.

**Damage Repair Collection:** Helps repair and soften damaged hair and split ends, so hair appears smooth and manageable.



**ELASTINE BOTANICALS**  
Natural botanical hair care with premium botanical extracts

Infused with revitalizing babassu seed oil, chamomile flower water and lemon chestnut extract, helps bring damaged hair back to life, adding dewy moisture for a smooth, natural-looking sheen.

**Cherry Blossom & Hyaluronic Acid Collection:** Moisturizes dry, damaged hair.

**Rosemary & Sea Salt Collection:** Helps add volume and body and promote thicker hair.

**Avocado & Quinoa Collection:** Helps combat frizz and prevent breakage.



**ELASTINE HEMPHARMX**  
With cold extracted hemp for weightless hydration that delivers full volume

Delivers weightless hydration with cold-pressed hemp seed oil, while helping strengthen, protect, volumize and moisturize hair.

**Weightless Hydration Shampoo and Conditioner:** Contains omega 3-6-9, known to help moisturize and nourish hair and prevent breakage. Vegan and silicone-free.



**ADVANCE TECHNIQUES**  
Harnesses the power of technology

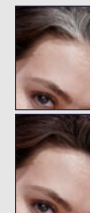
**Daily Shine 2-in-1 Shampoo & Conditioner:** With multi-shine Hydraboost technology to bring out radiant shine and a sleek, long-lasting finish.

## COLOR



**THE FACE SHOP ROOT TOUCH-UP**  
Contains hair-strengthening ingredients, and disguises roots in seconds

The long-wearing powder formula covers the hairline, graying roots and even bare areas for a fuller hair look— instantaneously. Contains scalp-nourishing ingredients, like Ha-Soo-Oh herb, black bean and ginseng. Paraben-free.



# We have solutions to all your customers' needs!

## TREATMENT & STYLING



### AVON CHI ESSENTIALS

**Treatments that help repair and protect**

**Repairing Serum:** Deeply penetrating, lightweight serum helps strengthen, moisturize and smooth hair and protect from damage.

**Thermal Protecting Spray:** Helps protect from the damaging heat of styling tools and locks in moisture for frizz-free, shiny hair.

**BIOSILK® SILK THERAPY® Weightless leave-in silk treatment:** Made with silk proteins to help repair, smooth and protect all hair types. Tames frizz and flyaways for silky smooth hair with reflective shine. Helps shield from UV rays, heat and humidity.



### ELASTINE PROPOLITHERA

**Treatments that help nourish and strengthen**

**Leave-in Conditioner:** Hydrates and nourishes dry hair, infusing it with rich lustre.

**Aloe Dual-Active Hair Serum:** Intense hydration with vitamins, minerals and other nutrients to bring damaged or chemically processed hair back to life.

**Volume Spray:** Adds weightless volume and lustrous texture to thinning hair.

**Mask:** Nutrient-enriched formula helps deeply nourish hair, repair damaged

split ends and protect from heat.

**Serum Treatment:** With moisturizing ingredients, vitamins and minerals to help restore weak, brittle hair and target areas where needed most.

**Oil Serum:** Rejuvenating serum helps strengthen, protect, moisturize and smooth hair, while providing shine as you style.

**Curl Cream:** Rich hydration for bouncy, defined curls. Reduces frizz for healthy-looking shine.



### DR. GROOT MICROBIOME SCALP FORTIFYING

**Your solution to thinning hair. Healthy hair starts with a healthy scalp!**

With prebiotics and para-probiotics, and natural plant-based ingredients to help soothe redness and itching, and biotin to help thicken hair. No sulfates, parabens or silicones.

**Hair-Thickening Shampoo:** With coconut oil, deep cleanses while it helps moisturize dry scalp and hair.

**Serum Treatment:** Helps support healthy hair roots and growth.

**Exfoliating Shampoo:** With rosemary extract, gently exfoliates, helping to remove dirt and impurities.

**Massaging Tonic:** With sophora root, an herb known to help support health of scalp circulation and hair growth.



### ADVANCE TECHNIQUES

**Targeted treatments for enhanced shine and nourishment**

**Daily Shine Dry Ends Serum:** Delivers smooth, shiny hair with less frizz. Contains provitamin B.

**360 Nourish With Moroccan Argan Oil Leave-In Treatment:** With argan oil, provitamin B5 and vitamin E to help nourish and smooth dry, damaged hair.



### ELASTINE RESTORE & DETOX DRY SHAMPOO

**No-rinse, leave-in shampoo...just spray, comb, style and done!**

Cleanses and refreshes hair, detoxifies, enhances color and extends styling between washes. With detoxifying charcoal extract and soothing white tea powder, instantly absorbs oil, sweat and odor plus adds volume.

Available in: **Incredible Invisible** (clear), **Enigmatic Dark** and **Fearless Brunette** (color-matching formulas).



### CHI STYLING TOOLS

**Advanced ceramic and ionic technologies that help smooth, lock in moisture and protect from damage**

**CHI® 1" Volcanic Lava Ceramic Pro Spin 'n' Curl:** Creates instant silky, shiny and glamorously bouncy curls.

**CHI® Ceramic Hair Styling Iron:** Straightens, curls, flips, waves and smooths frizz with an all-in-one ergonomic design.

**CHI® Advanced Ionic Compact Hair Dryer:** 1875-watt ion generator emits negative ions to reduce drying time.



### CHI STYLING PRODUCTS

**Professional-grade styling aids that add incredible shine and control**

**Styling Cream Gel:** Workable styling cream gel with a light hold that's the perfect prep for smooth blowouts. Enriched with silk.

**Hair Spray:** For a brushable, natural hold that's lightweight and fast-drying with no build-up. Enriched with silk to strengthen hair.



# Spotlight on: dry

**As one of the newest additions to our hair care line, our no-rinse, leave-in shampoo is the perfect add-on sale to your customer's styling booster or treatment purchase—as it not only cleanses, but also extends styling between washes. It's so versatile, and does all this instantly!**

**CLEANSSES** No water needed. Leaves hair cleansed and freshly scented without rinsing.

**DETOXIFIES** With charcoal extract and soothing white tea powder, absorbs oil, sweat and odor. No talc powder or starch. No residue.

**ENHANCES COLOR** Three shade-matching formulas. One is clear, great for blondes.

**EXTENDS STYLING** Leaves hair looking refreshed and restored with added volume.





# shampoo

## WHY THEY'LL LOVE IT

Prevents overly frequent washing, which can strip hair of its natural moisture, and it helps extend styling. Plus, hair looks fresh instantly.

## HOW TO USE

1. Shake the bottle thoroughly
2. Hold bottle about 12 inches away from dry hair and spray into roots (hold hair in sections)
3. Massage into roots with fingertips
4. Brush and style!



**3** shade matching formulas  
 Enigmatic Dark  
 Fearless Brunette  
 Incredible Invisible

Elastine Restore & Detox Dry Shampoo is available for purchase in the Brochure for \$16 each (reg. \$19).

# WORK YOUR MAGIX

BOOSTS RADIANCE

CONTROLS SHINE



Your fave everyday complexion enhancer just got more targeted! Now also available in Oil-Free (OF) and Natural (N) tinted moisturizers with a flexible shade offering that makes matching easy.

Magix Tint Brightening Tinted Moisturizer is available in the Brochure

INSTANTLY HYDRATES



## OIL-FREE + MATTIFIES + CONTROLS SHINE

### fmg Magix Tint Oil-Free Tinted Moisturizer

Buildable sheer-to-medium coverage with a demi-matte finish. Helps even skin tone and blur the look of pores and fine lines. Non-drying and won't settle into fine lines. Lightweight, moisturizing formula with **niacinamide, clay and green tea extract**, helps control oil and shine and visibly brightens skin. Ideal for oily skin and combination skin. 1 fl. oz.

reg. \$14 now **\$10.99**

**C** \$8.24 **P** \$7.69 **PRP** \$6.59

## VEIL OF NATURAL COLOR + INSTANT HYDRATION

### fmg Magix Tint Natural Tinted Moisturizer

Sheer veil of color with a natural demi-matte finish. Helps even skin tone and blur the look of pores and fine lines. Lightweight moisturizing formula with **hyaluronic acid, vitamin E and papaya complex** provides instant hydration and antioxidant benefits. Ideal for normal, dry, combination and oily skin. 1 fl. oz. reg. \$14 now **\$10.99**

**C** \$8.24 **P** \$7.69 **PRP** \$6.59

## APPLICATION TIPS

Before applying a Magix Tint tinted moisturizer, allow your serums and moisturizers to properly absorb. Apply small dots directly on clean skin and blend with fingertips, brush or sponge. The formulas are buildable, so apply as needed.

Apply our Corrector Brightening Perfector to under-eye dark circles or other areas of the face to help brighten and camouflage blemishes and imperfections. Bonus! Also great for on-the-go touch-ups.

NEW

# NOW YOU SEE IT, NOW YOU DON'T

Creamy veil of color helps  
camouflage as it corrects  
and brightens

Flexible  
shade range!







**fmg Magix Corrector  
Brightening Perfector**  
Buildable sheer-to-medium  
coverage with a demi-matte  
finish. Helps camouflage  
the appearance of dark  
circles, blemishes and  
imperfections for a flawless  
look. Lightweight formula  
is infused with **caffeine,  
soothing marigold and  
vitamin E to perfect skin.**

.11 oz. net wt.  
reg. \$13 **now \$9.99**



**C** \$7.49  
**P** \$6.99  
**PRP** \$5.99

# WORK YOUR MAGIX—AND FIND YOUR FORMULA!

<p><b>NEW! OIL-FREE</b></p>  <p><b>fmg Magix Tint Oil-Free Tinted Moisturizer</b></p> <ul style="list-style-type: none"> <li>• Oil-free formula in a demi-matte finish</li> <li>• With niacinamide, clay and green tea extract to mattify, help control oil and shine and visibly brighten skin</li> </ul>	<p><b>NEW! NATURAL</b></p>  <p><b>fmg Magix Tint Natural Tinted Moisturizer</b></p> <ul style="list-style-type: none"> <li>• Veil of natural color in a demi-matte finish</li> <li>• With hyaluronic acid, vitamin E and papaya complex for instant hydration and antioxidant benefits</li> </ul>	<p><b>BRIGHTENING/ RADIANT</b></p>  <p><b>Magix Tint Brightening Tinted Moisturizer</b></p> <ul style="list-style-type: none"> <li>• Delicate radiant finish provides a natural glow</li> <li>• With passion fruit, chia and sunflower seed oil for antioxidant benefits, plus vitamins E and B5 to help keep skin hydrated</li> </ul>	<p><b>UNIVERSAL</b></p>  <p><b>Magix Prime Face Perfector</b></p> <ul style="list-style-type: none"> <li>• Flaw-blurring mattifying primer with SPF 20 that's suitable for all skin tones</li> </ul>
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Provides the perfect base—layer under any of our 3 Tinted Moisturizers.

## MAGIX TINT SHADE CHART: Featuring our 2 new formulas

SKIN TONE RANGE	SHADE NAME	UNDERTONE DETAILS	SWATCH
Light	Fair*	Fair shade with a soft pinkish/red undertone	
Light	Fair Light	Fair/light shade with a soft yellow undertone	
Light	Light*	Light shade with a soft golden peach undertone	
Medium	Light Medium*	Medium shade with a soft peach undertone	
Medium/tan	Soft Medium	Medium/tan shade with a soft red undertone	
Medium/tan	Medium*	Medium/tan shade with a soft golden peach undertone	
Tan	Medium Deep*	Tan shade with a soft golden undertone	
Deep	Tan Deep	Tan/deep shade with a soft red undertone	
Deep	Deep*	Deepest shade with a soft red undertone	

\*MagixTint Brightening Tinted Moisturizer also comes in these shades.

NEW

# an enticing walk in the woods



**An Avon Exclusive!**  
Alert your customers who love belif the garden eau de parfum that the second fragrance from belif is here!

## the woods eau de parfum

### fresh + sweet

Inigorating floral greens transport you into the woods, where belif discovered the secrets of herbal remedies. A burst of lemon zest and dewy bamboo, intensified with fresh-picked pear blossom and water lily, is wrapped in the sophisticated warmth of amber and musk for a fresh, revived feeling, 1.7 fl. oz. **537-361**  
reg. \$55 **now \$45**  
C **\$33.75** P **\$31.50** PRP **\$27**

# LYRD

layers redefined

These enticing scents debuted in Campaign 3 and are also available for purchase in the Brochure. They're the perfect add-ons to our fresh new scent!

❖ **LYRD Candle**  
Each 3-wick, 11 oz. candle gives 30 hours of burn time. 4 1/4" diam. x 3 3/8" H. Glass jar, paper dust cover, soy blend wax. Assembled in USA.  
**Brochure price: \$19.99 each (reg. \$25)**

❖ **LYRD Rose Blossom & Musk**  
Pink peony, sophisticated rose blossom and soft musk.

❖ **LYRD Juicy Currant & Magnolia**  
Juicy currant, sweet rhubarb and blooming magnolia.

❖ **LYRD Violet & Birch**  
Delicate violet, crisp birch and warm vanilla.

NEW

# Elevate Your Space

Make your home even more welcoming with a new unique fine fragrance candle, crafted by expert perfumers, bringing magic to your everyday.



LYRD candles are made with a soy wax blend for a cleaner burn.

❖ **LYRD Peony & Cedar Candle**  
Fresh eucalyptus, enchanting peony and white cedar. The 3-wick, 11 oz. candle gives 30 hours of burn time. 4 1/4" diam. x 3 3/8" H. Glass jar, paper dust cover, soy blend wax. Assembled in USA. **277-863**  
reg. \$25 **now \$19.99**  
**C \$15.99 P \$15.99 PRP \$14.99**

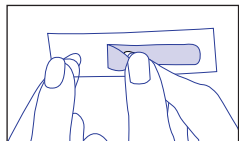
# EXPRESS WHITENING STRIPS 101

## WHY THEY'LL LOVE IT

- Delivers professional-level whitening in just 30 minutes.
- In 12 days...see whiter teeth for 6 months!
- Contains hydrogen peroxide, the same whitening ingredient that dentists use.
- Peels off easily and leaves less residue compared to P&G Crest 3D White Supreme Flexfit.
- One-size-fits-all strips easily and comfortably stick on teeth for optimal usage.
- A great way to whiten your teeth on your schedule and on your budget!

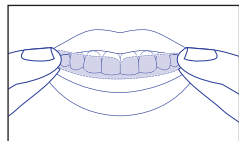


## HOW TO USE FOR BEST RESULTS



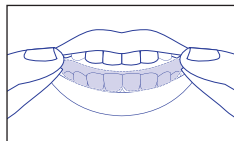
### STEP 1

Peel the strip from the backing liner. TIP: Dab teeth with a clean towel to remove any moisture (this will help the strips stick to your teeth better).



### STEP 2

Apply the strip to top teeth. Align the dentured edge with the gumline.



### STEP 3

Do the same with the lower teeth. Leave on for 30 minutes and peel off. Rinse any gel away with water.

## WHAT CAN LEAD TO TEETH STAINING

- Age—teeth naturally appear more yellow as they get older.
- Grinding can prematurely age teeth, leading to early yellowing.
- Foods and drinks—enamel is often stained from what we consume, especially highly pigmented substances like wine, tea and coffee.



NEW

# ONE-STEP WHITENING STRIP

The gel is already on the strip  
so no syringe is needed.



*24 strips with  
hydrogen peroxide*



SIMULATED

## **Perioe Thera-White Express Whitening Strips**

Clear gel strips with hydrogen peroxide  
adhere to teeth and peel off easily. No-slip  
grip. Apple Mint flavor. **417-665**  
reg. \$36 **now \$29.99**

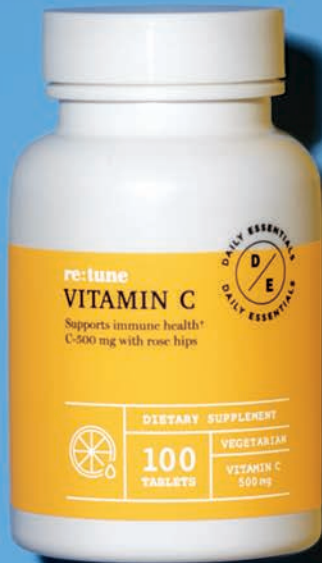
**C \$22.49 P \$20.99 PRP \$17.99**



INTRODUCING  
**RE:TUNE  
DAILY  
ESSENTIALS**

Everyday vitamins, minerals and supplements to help your body stay healthy, every day. Where restoring your natural balance becomes a lifestyle.





**re:tune Daily Essentials Vitamin C**

Provides antioxidants that can protect the body from free radical damage and support overall immune health.† 500 mg of C with rose hips. 100 tablets. **603-009**

reg. \$25 **now \$20**

**C \$15 P \$14 PRP \$12**

**re:tune Daily Essentials Bone Health**

Includes Vitamin D to help your body absorb calcium to support healthier teeth and bones.† 60 tablets. **602-810**

reg. \$25 **now \$20**

**C \$15 P \$14 PRP \$12**

**re:tune Daily Essentials Digestive Health**

Includes two probiotic strains to help nurture and support healthy intestinal flora for good digestion.† Shelf-stable probiotic blend. Acid resistant. 100 capsules. **602-806**

reg. \$29 **now \$23**

**C \$17.25 P \$16.10 PRP \$13.80**



†These statements have not been evaluated by the Food and Drug Administration. This product is not intended to diagnose, treat, cure or prevent any disease.

**WHO'S YOUR CUSTOMER?**

Nutritionally minded customers who may have purchased supplements in the past.

**NEW**

# birthstone brilliance

With birthstone jewelry, every stone has a meaning.



### Birthstone Stretch Bracelet

Colored glass stone and beads set in silvertone. One size fits most.

reg. \$16.99 **now \$12.99 each**  
**C** \$9.74 **P** \$9.09 **PRP** \$7.79



January  
(protection)  
**540-197**



February  
(wisdom)  
**540-326**



March  
(serenity)  
**540-345**



April  
(strength)  
**540-350**



May  
(hope)  
**540-550**



June  
(love)  
**540-565**



July  
(vitality)  
**540-570**



August  
(beauty)  
**540-599**



September  
(truth)  
**540-603**



October  
(healing)  
**540-637**



November  
(joy)  
**565-648**

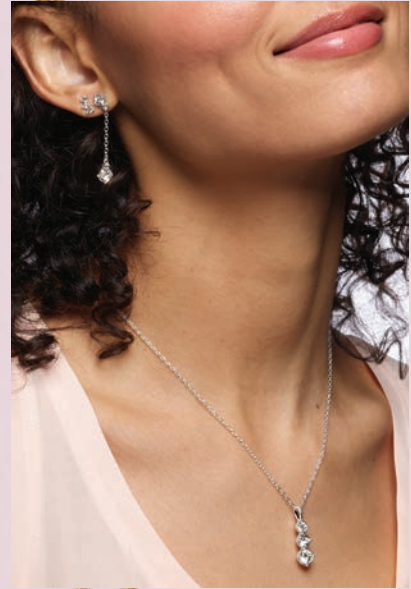


December  
(friendship)  
**567-511**

Necklace  
& earring  
3-piece sets



Rose Goldtone  
567-550



Silvertone  
567-526



Goldtone  
567-545



# crystalline sparkle

Make the look of gold, rose gold and silver shimmer even more.

**Crystal 3-Piece Necklace and Earring Set**  
Chain, 16½" L with ¾" extender. Lobster clasp closure.  
Pierced studs, plus hoops (rose goldtone), 1¼" diam.;  
drops (silvertone), 1" L; or teardrops (goldtone), 1" L.  
reg. \$23.99 **now \$17.99 each set**  
**C \$13.49 P \$12.59 PRP \$10.79**



**Howlite Accented Collection**

Genuine howlite (also known as white turquoise) beads in a silvertone setting. Howlite is recognized for its calming properties.

**Layered Necklace**

28" L with 3/2" extender. Lobster clasp closure.

**567-636**

reg. \$32.99

**now \$24.99**

**C \$18.74**

**P \$17.49**

**PRP \$14.99**

**Hoop Earrings**

2 3/4" diam. Pierced.

**571-855**

reg. \$16.99

**now \$12.99**

**C \$9.74**

**P \$9.09**

**PRP \$7.79**

**Bracelet**

Stretches to fit most.

**571-840**

reg. \$16.99

**now \$12.99**

**C \$9.74 P \$9.09**

**PRP \$7.79**



# turn to stones

they're genuine, natural  
and look gorgeous in  
any piece, a true must  
for your jewelry wardrobe.

## Sodalite Accented Collection

Genuine sodalite beads set in goldtone. Sodalite is associated with enhancing self-esteem.

### Necklace

16½" L with 3½" extender.

**567-583**

reg. \$43.99

now **\$33.99**

**C** \$25.49

**P** \$23.79

**PRP** \$20.39

### Ring

6 **567-602**

8 **567-617**

10 **567-621**

reg. \$13.99

now **\$10.99**

**C** \$8.24

**P** \$7.69

**PRP** \$6.59

### Hoop Earrings

1¼" diam. Pierced.

**567-564**

reg. \$12.99

now **\$9.99**

**C** \$7.49

**P** \$6.99

**PRP** \$5.99

### Adjustable Bracelet

Pull cord; one size fits most. **567-598**

reg. \$16.99

now **\$12.99**

**C** \$9.74

**P** \$9.09

**PRP** \$7.79

# WHAT'S NEW EXCLUSIVES

The socks and home products featured on pages 24-25 are only available here, and in the C9 flyer and avon.com (for your customers).

**Eco-Friendly:**  
Made from recycled plastic bottles, and socks can be recycled



**PACK OF 4**

A



*Comfortable cotton sole*

B



*Full inner silicone band keeps sock in place*

## A ♦ Eco-Friendly Socks—4-Pack

Includes black, pink, purple and ivory low-cut socks. Fits shoe sizes 6-10. Recycled polyester/rubber/spandex. Machine wash and dry. Imported. **353-307**  
reg. \$16.99 **now \$12.99 the pack**  
**C** \$10.39 **P** \$10.39 **PRP** \$9.74

## B ♦ Lace No-Show Socks

No-show socks with lace detail, ideal for flats. Fits shoe sizes 6-10. Nylon/spandex/cotton. Hand wash, lay flat to dry. Imported. Blush **356-454**  
Black **357-670**  
reg. \$7.99 **now \$5.99 each**  
**C** \$4.79 **P** \$4.79 **PRP** \$4.49

## C ♦ Compression Socks—2-Pack

Fits shoe sizes 6-10. Nylon/polyester/rubber/spandex. Machine wash and dry. Imported. Pink **353-379**  
Peacock **354-045**  
reg. \$10.99 **now \$8.99 each pack**  
**C** \$7.19 **P** \$7.19 **PRP** \$6.74



**PACK OF 2**

C



**PACK OF 2**

*Compression Comfort with arch support*



NEW

# CLEAN & ORGANIZE!



24 SHEETS

❖ **Laundry Anti-Dyeing Absorption Sheets**  
Keep the color of your clothes vibrant and whites white! Prevents colors from running. Allows for mixed wash loads. Safe for all colorfast washables and works in all water temperatures. Fresh scent. 24 sheets, each 4 1/3" W x 11" L. Polyester. Imported. **420-156**  
reg. \$7.99 **now \$5.99 box of 24 sheets**  
**C** \$4.79 **P** \$4.79 **PRP** \$4.49



❖ **Portable Lint Ball Remover**  
Save your faves! Easily and safely shaves and removes fuzz balls, pilling, etc., from fabric. Restores clothing to a like-new appearance. 3 1/8" L x 2 1/2" W. Metal, plastic. Imported. **420-160**  
reg. \$8.99 **now \$6.99**  
**C** \$5.59 **P** \$5.59  
**PRP** \$5.24



SET OF 3

❖ **Steel Wire Brush Set of 3**  
Steel wire-tipped brushes remove stubborn grease and stuck-on food from pots and pans. Hand-held design with comfort-grip handle. Not for use on non-stick cookware. Hand wash. Each, 2 3/8" diam. x 4" H. Plastic, stainless steel. Imported. **420-070**  
reg. \$11.99  
**now \$8.99 the set of 3**  
**C** \$7.19 **P** \$7.19  
**PRP** \$6.74



❖ **Grout Brush**  
Great for bathroom tiles and around the tub. Tough bristles effectively clean dirt off grouts and corners. Ergonomic handle offers easy grip for dry or wet hands. 6 5/8" L x 3 5/8" W x 3/8" H. Plastic. Imported. **420-118**  
reg. \$7.99 **now \$5.99**  
**C** \$4.79 **P** \$4.79  
**PRP** \$4.49



❖ **Space Saving Hanger**  
Defeat closet clutter! Cute space-saving cascade design lets you "hang ten" without taking up more room. Slots for 10 hangers. 27 7/8" L. Polyester, plastic. Imported. **420-141**  
reg. \$9.99 **now \$7.99**  
**C** \$6.39 **P** \$6.39  
**PRP** \$5.99





**DEO  
3-PACKS**

for only

**\$5.38**

OVER \$10 VALUE

# DON'T MISS OUT!

Take advantage of this  
deo offer in the C9 flyer



# 10 LIP BALMS for only \$6.95

Buy  
5 packs of 10  
GET 20 FREE  
LIP BALMS



## LIP BALM BONANZA

An exclusive offer for Representatives. There's no limit to how many packs you can order. The prices shown are "your cost" for all Representatives.

**1 PACK OF 10 LIP BALMS**  
for only \$6.95  
(A \$20 VALUE!)

### PICK YOUR PACK!

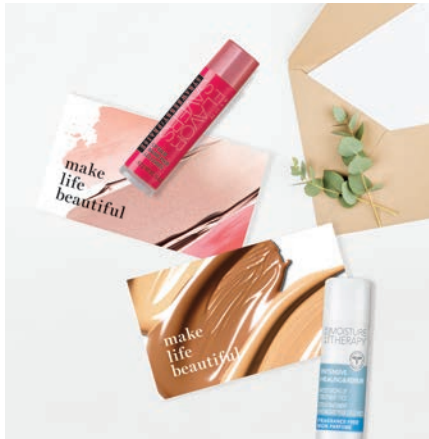
- 10 Moisture Therapy Lip Balms **134-116**
- 10 Dew Kiss Lip Dew Lip Balms **153-210**
- 10 Flavor Savers Lip Balms (Strawberry) **157-310**
- 10 Flavor Savers Lip Balms (Melon) **160-074**
- 10 Flavor Savers Lip Balms (Vanilla) **164-137**

**SELECT 2 FREE PACKS**  
**WHEN YOU BUY 5 PACKS**  
That's 70 lip balms  
for only \$34.75  
(A \$140 VALUE!)

**MIX OR MATCH**  
**YOUR PACKS**

## GIFT ON THE GO WITH LIP BALMS!

Check out the Digital What's New for a video featuring more tips and tricks.



- Give them out as party favors—they make the perfect gifting goodies.
- Drop a lip balm in your customers' orders to thank them for their purchases.
- Attach a lip balm to your business card to drop in orders or hand out.
- Include one with a Brochure to hang on your neighbors' door knobs.
- Give to local businesses you frequent, like the barista at your favorite coffee spot.
- Give out as teachers' gifts.
- Create your own gifting ideas, like free lip balms with your new customer's first order, or lip balms with a purchase.
- Donate mini care packages for health care workers at the local hospital and include a lip balm.

NEW

# LIP BALM... ALWAYS WITHIN REACH!



AVAILABLE FOR PURCHASE  
IN THE BROCHURE!

#### Reach Pop-Up Lip Balm

Tagging along with your phone, your lip balm is within reach at all times, ready to moisturize and soften lips anywhere, anytime. Affixes to back of phone securely and won't open unexpectedly or when in bottom of bag. Strawberry flavor glides on clear and easily. .06 oz. net wt. C9 Brochure price: \$14.99 (reg. \$17.99)

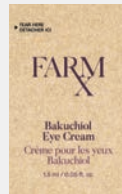


*Combines  
convenient  
& trendy  
PopGrip  
design with  
moisturizing  
lip balm.*

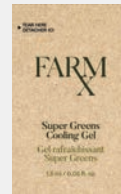


# LOVE AT FIRST TRY!

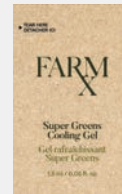
Samples are a win-win...fun freebies for your customers, and potential full-size sales for you.



**FARM RX BAKUCHIOL EYE CREAM**  
Pack of 3 Samples  
307-689  
REG. \$1  
**NOW 79c**



**FARM RX SUPER GREENS MULTI-VITAMIN MOISTURE CREAM**  
Pack of 3 Samples  
307-913  
reg. \$1  
**NOW 59c**



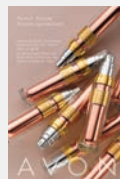
**FARM RX SUPER GREENS COOLING GEL**  
Pack of 3 Samples  
307-693  
reg. \$1  
**NOW 59c**



**ISA KNOX ANEW LX ULTIMATE DAY CREAM**  
Pack of 3 Samples  
148-491  
reg. \$1  
**NOW 69c**



**ISA KNOX ANEW LX ULTIMATE REJUVENATING SERUM**  
Pack of 3 Samples  
148-779  
reg. \$1  
**NOW 89c**



**AVON ANEW CLINICAL POWER SERUM**  
Pack of 5 Samples  
105-159  
reg. \$2.50  
**NOW \$2**



**AVON ANEW ULTIMATE SUPREME DUAL ELIXIR**  
Pack of 5 Samples  
669-694  
reg. \$2.50  
**NOW \$2.15**



**VITAMIN C ILLUMINATING PRIMING MOISTURIZER**  
Pack of 5 Samples  
962-709  
reg. \$2.50  
**NOW \$2.15**



**BEILIF AQUA BOMB**  
Pack of 3 Samples  
836-560  
reg. \$1  
**NOW 69c**



**BEILIF MOISTURIZING BOMB**  
Pack of 3 Samples  
836-575  
reg. \$1  
**NOW 69c**



**AVON HYDRA FUSION GEL CREAM**  
Pack of 5 Samples  
791-048  
**\$2.50**



**#NAKEDPROOF FIRMING CREAM**  
Pack of 5 Samples  
024-622  
reg. \$3  
**NOW \$1.75**



**#NAKEDPROOF ANTI-CELLULITE GEL** Pack of 5 Samples  
378-925  
reg. \$3  
**NOW \$1.75**



**MISSION LUXEREVE**  
Pack of 4 Samples  
(2 Cream & 2 Serum samples)  
969-464  
reg. \$8.50  
**NOW \$6.50**



**MISSION LUXEREVE ESSENCE**  
Pack of 3 Samples  
258-129  
reg. \$2  
**NOW \$1.20**



**GREEN GODDESS FACIAL OIL**  
Pack of 5 Samples  
211-000  
reg. \$2.50  
**NOW \$2.15**



**PHYSIOGEL DAILY MOISTURE THERAPY FACIAL CREAM**  
Pack of 3 Samples  
353-819  
reg. \$1.50  
**NOW 69c**



**EYE LIFT PRO** Pack of 5 Samples  
186-096 **\$2.50**



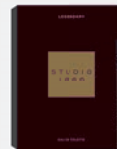
**LYRD ROSE DU SOLEIL**  
(fresh & vibrant)  
Pack of 5 Samples  
514-387  
reg. \$3  
**NOW \$1.85**



**LYRD BOUQUET DE FREESIA**  
(fresh & clean)  
Pack of 5 Samples  
359-563  
reg. \$3  
**NOW \$1.85**



**LYRD SPARKLING NEROLI**  
(fresh & vibrant)  
Pack of 5 Samples  
612-359  
reg. \$3  
**NOW \$1.85**



**STUDIO 1886 LEGENDARY**  
(fresh & aromatic)  
Pack of 5 Samples  
398-657  
reg. \$4.25  
**NOW \$2.50**



**STUDIO 1886 GILDED**  
(fresh & vibrant)  
Pack of 5 Samples  
890-020  
reg. \$4.25  
**NOW \$2.50**



**STUDIO 1886 TECHTOPIAN**  
(fresh & vibrant)  
Pack of 5 Samples  
890-088  
reg. \$4.25  
**NOW \$2.50**



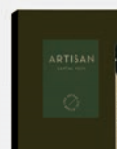
**STUDIO 1886 XXI**  
(fresh & clean)  
Pack of 5 Samples  
890-092  
reg. \$4.25  
**NOW \$2.50**



**MESMERIZE**  
(warm & intoxicating)  
Pack of 5 Samples  
006-449  
reg. \$2.25  
**NOW \$1.75**



**LYRD ARTISAN CHERRY VETIVER**  
(warm & indulgent)  
Pack of 5 Samples  
828-590  
reg. \$4.25  
**NOW \$2.50**



**LYRD ARTISAN SANTAL MUSK**  
(warm & exotic)  
Pack of 5 Samples  
830-232  
reg. \$4.25  
**NOW \$2.50**



**RARE PEARLS**  
(warm & dreamy)  
Pack of 5 Samples  
006-400  
reg. \$2.25  
**NOW \$1.75**



**FAR AWAY**  
(warm & exotic)  
Pack of 5 Samples  
006-434  
reg. \$2.25  
**NOW \$1.75**



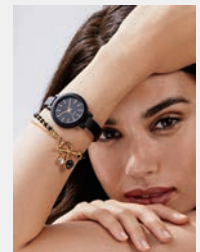
**BLACK SUEDE**  
(fresh & aromatic)  
Pack of 5 Samples  
006-468  
reg. \$2.25  
**NOW \$1.75**



**WILD COUNTRY**  
(fresh & aromatic)  
Pack of 5 Samples  
006-453  
reg. \$2.25  
**NOW \$1.75**



**HAIKU**  
(fresh & clean)  
Pack of 5 Samples  
578-367  
reg. \$2.25  
**NOW \$1.75**



## Display your jewelry in style

Black velvet-like fabric and cardboard. Imported.  
reg. \$4.99  
**NOW \$2**



**Bracelet Pillow**  
3" L x 3" W.  
149-230

**NEW**

# NEW JUMBO SIZE HAS AS MUCH VITAMIN C AS 45 ORANGES!

**50%  
MORE**  
serum than  
regular  
full size



Alert your  
Vitamin C  
customers that  
their favorite  
serum is now  
jumbo sized—a  
great value!



**JUMBO SIZE**  
**Anew Vitamin C**  
**Brightening**  
**Serum**  
Skin looks visibly  
energized and  
brightened with  
the power of 10%  
pure vitamin C.  
Use AM and PM.  
Noncomedogenic.  
1.5 fl. oz. **959-084**  
reg. \$73  
**now \$31.99**  
**C \$23.99**  
**P \$22.39**  
**PRP \$19.19**

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