

AVON

CAMPAIGN 24 2020
BUY YOUR PREVIEW
PRODUCTS IN
C22 & C23 ORDERS

what's new



THE PURRFECT PRESENTS

STEP INSIDE FOR
A PARISIAN HOLIDAY!



WHAT'S NEW 101

- ▶ This is your opportunity to buy new products (“Preview Products”) in advance of the Brochure.
- ▶ You can buy 2 of everything!
- ▶ The pricing for Contender (with \$40+ in Campaign sales), Premier and President’s Recognition Program is shown in *What’s New*. Your Preview Product Discount is based on your Commission Level (see chart below), and will be applied at checkout.

WHAT’S NEW GLOSSARY

CONTENDER (C): A Representative with Award Sales up to \$4,999 per year (C1-C26).

PREMIER (P): A Representative with Award Sales of \$5,000 to \$9,999 per year (C1-C26).

PRESIDENT’S RECOGNITION PROGRAM (PRP): A Representative with Award Sales of \$10,000 or more per year (C1-C26).

PRODUCT ORDERING GUIDELINES:

All of our new products are featured in *What’s New*. For each item, you can

purchase up to two: one for you to try, and one to showcase or sell to your customers. You can experience all of the colors, sizes and varieties. For example: if a lipstick comes in eight shades, you can purchase two of each shade.

PREVIEW PRODUCT DISCOUNT: Your *What’s New* discount is based on your Commission Level. For details about Commission Levels go to: AvonNow.com > Seller Central > Commissions and Sales Levels.

REPRESENTATIVE LEVEL

Sales Level	Campaign Sales	Annual Sales	Beauty/Jewelry	Fashion/Home
Contender	\$0-\$39.99	—	0%	0%
Contender	\$40.00 +	—	25%	20%
Premier	No minimum	\$5,000	30%	20%

PRESIDENT’S RECOGNITION PROGRAM LEVEL

Sales Level	Annual Sales	Beauty/Jewelry	Fashion/Home
President’s Club	\$10,000	40%	25%
Honor Society	\$20,000	40%	25%
Rose Circle	\$35,000	45%	25%
David H. McConnell Club	\$65,000	45%	25%
President’s Council	\$110,000	45%	25%
Inner Circle	\$220,000	50%	25%

GET READY! Buy C24 Preview Products with your C22 and C23 orders. Order C24 Brochures when placing your C22 product orders.

AS SEEN IN... POPULAR MAGAZINES!

You can share content about the ads from AvonNow.com, Beauty Buzz and Virtual Sales Meetings. It’s the perfect way to get the conversation started and reach new customers!



belif: January–December 2020

GOOD HOUSEKEEPING
Distribution: 4.2M people



Moisture Therapy +Balance and Soothe: July/August 2020

GOOD HOUSEKEEPING



Mission Luxereve: September 2020

GOOD HOUSEKEEPING
EBONY ONLINE

NEW

Avon is celebrating the holidays,
Parisian style! Introducing our
chic limited-edition collection,
full of vintage charm and romance.

OH LÀ LÀ



BACK BY POPULAR DEMAND!
*Dreamlife Cologne in a
Limited-Edition Spray Bottle*

Dreamlife Cologne

Live your dream with this magical blend of mimosa
flower, aspirational rose and glowing amber. Comes
in Parisian-inspired gift box. 2.5 fl. oz. **109-647**
reg. \$39 now \$32

C \$24 **P** \$22.40 **PRP** \$19.20

SHOWCASE YOUR PREVIEW PRODUCTS!

Host a holiday party on social or in person to
give everyone a sneak peek of our "oh là là,"
limited-edition designs.



Oh La La Lipstick
Creamy matte color
keeps lips looking
gorgeous and kissable
all day. .13 oz. net wt.

A. Chic 112-032

B. Frills 112-051

C. Cancan 111-404

D. Cabaret 111-969

reg. \$17

now \$14 each

C \$10.50

P \$9.80

PRP \$8.40



NEW! LIMITED EDITION



Shadow & Liner
Fascinate en gel
6.3g / net wt. 0.22 oz

Rendez-Vous Gel Shadow & Liner
Add dramatic, bold color and gorgeous sparkle to your eyes with this versatile, buildable gel shadow and liner. .22 oz. net wt.
A. Gilded 110-173
B. Fascinate 111-199
C. Splendeur 110-230
reg. \$12
now \$10 each
C \$7.50 P \$7
PRP \$6

CRÈME DE LA CRÈME COLOR

REN
VOU
Gel Shadow &
Duo ligne
6.3g / ne
ombre



VIVE LE
MAKEUP

NEW! LIMITED EDITION

City of Light Illuminator

Delicate illuminating powder with a soft puff adds a lasting radiance to the face, neck and décolleté.

.17 oz. net wt.

A. Charm 112-119

B. Bonjour 112-157

C. Champagne 112-142

reg. \$12

now \$10 each

C \$7.50 **P** \$7

PRP \$6

D. Dazzle Me

Makeup Brush Set

Five full-size pro brushes with pouch. Nylon bristles work with all textures. Sparkling gold-colored crystals fill clear handle.

6-piece gift set includes:

- Blender Brush: 7½" L
- Blush Brush: 8" L
- Contour Brush: 7½" L
- Eyeshadow Blender Brush: 6¾" L
- Angled Eye Liner Brush: 6½" L
- Pretty cotton drawstring pouch with gold print and pink satin tie.

113-536

reg. \$30

now \$25 the set

C \$18.75 **P** \$17.50

PRP \$15



Love in Paris Eye Palette

Fall in love with rich, pigmented shades and dimensional finishes. Create unlimited looks.

.34 oz. net wt.

110-140

reg. \$34

now \$28

C \$21 **P** \$19.60

PRP \$16.80

Violette Veil

Holographic Lip Gloss

Opalescent gloss reflects the light from every angle to create an iridescent effect. Wear alone or over lip color. .11 fl. oz.

112-066

reg. \$15

now \$12

C \$9 **P** \$8.40

PRP \$7.20



BUBBLES & PURRS...VOILÀ!



**Pretty Purrfect
Bubble Bath—Yvette**
For purrfect pampering.
Pour 1-2 capfuls into
running water and purr
with delight. Fruity
floral scent. 23.6 fl. oz.

112-908

reg. \$40

now \$34

C \$25.50 P \$23.80

PRP \$20.40

NEW! LIMITED EDITION



**Skin So Soft
Wintersoft Collection**

With babassu oil, shea butter and vitamin E. Makes your winter skin look and feel dramatically softer

and smoother. **113-464**

reg. \$34

now **\$28 the set**

C \$21 P \$19.60 PRP \$16.80

3-PIECE BOXED GIFT SET INCLUDES:

Nourishing Hand Cream

Hands feel soft and moisturized for 24 hours. 3.4 fl. oz.

Nourishing Body Butter

24-hour moisturization to nourish and soften skin. 6.7 fl. oz.

Hydrating Body Wash

Creamy lather hydrates skin. 11.8 fl. oz.

NEW! LIMITED EDITION

❖ Velvet Bow Slipper

Crushed velvet ballet slipper with faux-fur lining and matching satin bow detail. Man-made materials.

Imported.
reg. \$19.99

now \$14.99

C \$11.99

P \$11.99

PRP \$11.24

A. Grey

S(5-6) **106-380**

M(7-8) **106-212**

L(9-10) **105-838**

XL(11-12) **105-675**

B. Purple

S(5-6) **104-870**

M(7-8) **104-884**

L(9-10) **105-020**

XL(11-12) **105-034**

C. Pink

S(5-6) **105-436**

M(7-8) **105-417**

L(9-10) **105-398**

XL(11-12) **105-144**

D. ❖ Star Slipper

Faux-fur slipper with faux-fur star detail. Man-made materials.
Imported.

S(5-6) **106-409**

M(7-8) **106-413**

L(9-10) **106-428**

XL(11-12) **106-432**

reg. \$20.99

now \$15.99

C \$12.79

P \$12.79

PRP \$11.99



A



B



D



C



PARISIAN DREAMS

❖ **Pajama**

Elastic waistband with decorative drawstring and side pockets. 100% cotton. Machine wash, dry flat. Imported.

Top center back length: 24" on medium and 25½" on 1X. Bottoms inseam 28½" on medium, 29½" on 1X. reg. \$48.99

now \$38.99

each set

C \$31.19

P \$31.19

PRP \$29.24

❖ **Joyeux Paris**

Pajama

Long-sleeve tee with "Joyeux Noël" logo graphic print with a matte silver glitter finish. Long pant with purple stripe print.

XS(0-2) **108-196**

S(4-6) **108-469**

M(8-10) **108-507**

L(12-14) **108-511**

XL(16) **108-550**

1X(18W-20W) **108-564**

2X(22W-24W) **108-731**

3X(26W-28W) **108-822**

❖ **Believe**

in the Magic

Pajama

Long-sleeve tee with "Believe in the Magic" logo graphic print in gold foil.

Long pant with leopard print.

XS(0-2) **106-447**

S(4-6) **106-451**

M(8-10) **106-470**

L(12-14) **106-504**

XL(16) **106-519**

1X(18W-20W) **106-648**

2X(22W-24W) **106-652**

3X(26W-28W) **107-720**

Iconic Avon Collection

Unique statement pieces with the look of stones and pearls set in goldtone.

Pendant Necklace

Pendant, 3/4" L x 1" L. Chain, 16 1/2" L with 3 1/2" extender.

866-763

reg. \$16.99

now \$12.99

C \$9.74

P \$9.09

PRP \$7.79

Drop Earrings

Pierced drops, 1 3/4" L.

866-778

reg. \$19.99

now \$14.99

C \$11.24

P \$10.49

PRP \$8.99

Ring

1/2" L x 3/4" L.

Sizes:

6 **867-210**

8 **866-801**

10 **866-782**

reg. \$16.99

now \$12.99

C \$9.74

P \$9.09

PRP \$7.79

Pin

1 3/4" diam.

866-759

reg. \$22.99

now \$16.99

C \$12.74

P \$11.89

PRP \$10.19

**CARVED
STARBURST-LIKE
DESIGNS**



NEW! LIMITED EDITION

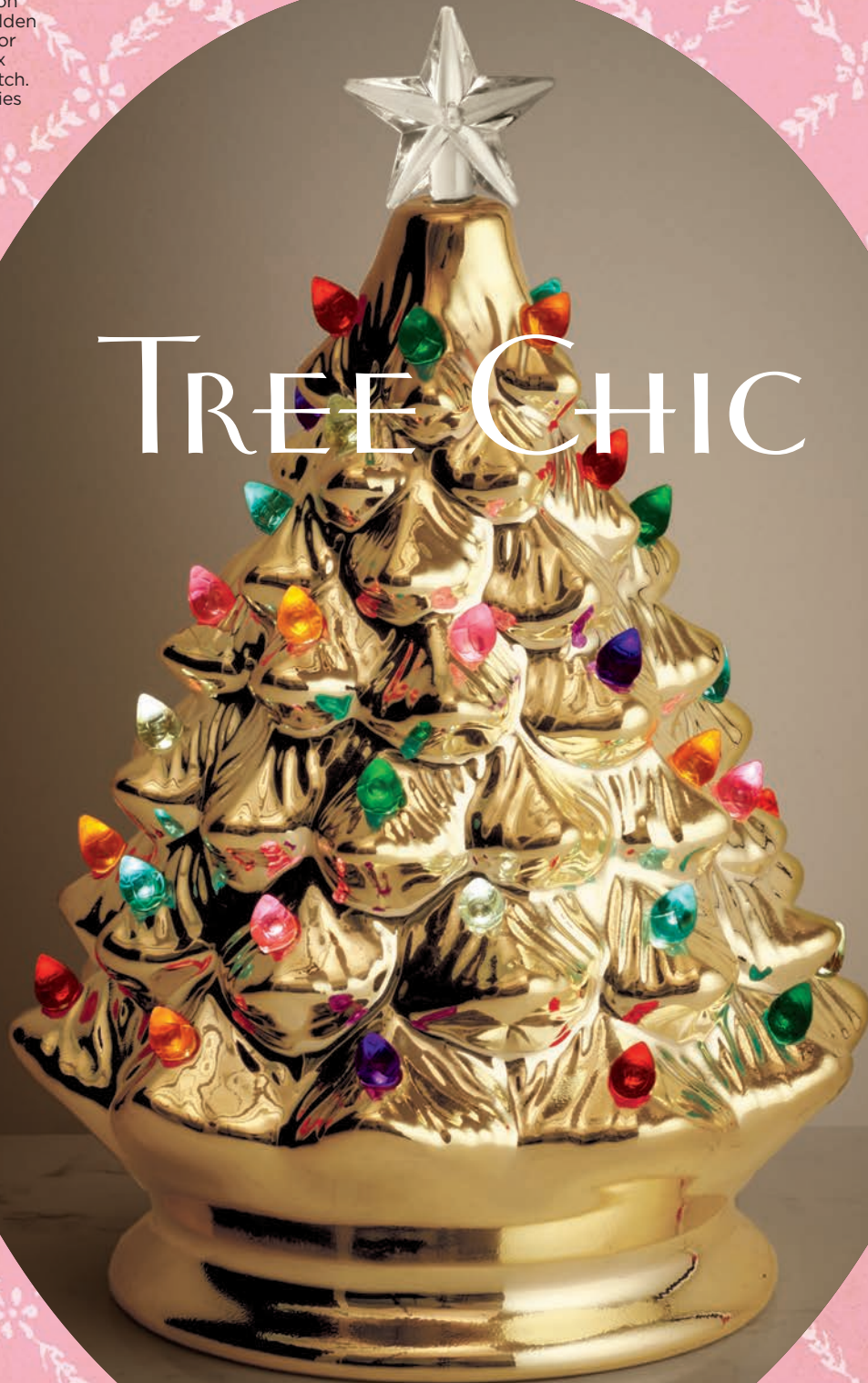
FÊTE FABULOUS

**Statement
Necklace**
16½" L with
3½" extender.
866-649
reg. \$58.99
now \$44.99
C \$33.74
P \$31.49
PRP \$26.99

❖ **Iconic 2020
Vintage Light-Up Tree**
Light up the season
with this shiny golden
tree with multicolor
lights. 5½" diam. x
8⅞" H. On/off switch.
Takes 3 AA batteries
(not included).
Ceramic, plastic.
Imported.

109-522
reg. \$44.99
now \$34.99
C \$27.99
P \$27.99
PRP \$26.24

TREE CHIC



**DON'T FORGET
THE BATTERIES!**
AA and AAA sizes
available on
avon.com.

NEW! LIMITED EDITION

❖ **Iconic 2020 Eiffel Tower Snow Globe Light-Up Ornament**

Shimmering in a magical snowfall, this Parisian icon adds festive flair to your tree. 3 7/8" diam. x 3 1/2" H. On/off switch. Takes 3 LR44 button cell batteries (included). Glass. Imported.

109-078

reg. \$23.99

now **\$17.99**

C \$14.39 **P** \$14.39

PRP \$13.49



❖ **Iconic 2020 Champagne Glitter Light-Up Tree Topper**

Vintage-style star of Bethlehem topper in a glittery champagne hue, lights up your Christmas tree! Spiral base. 8" W x 2 1/4" D x 15 3/4" H. On/off switch. Takes 3 AA batteries (not included). Metal. Imported.

109-082

reg. \$32.99

now **\$24.99**

C \$19.99 **P** \$19.99

PRP \$18.74



❖ **Iconic 2020 Pewter Tree Ornament**

Our annual collectible pewter ornament dated 2020 features a traditional Christmas tree with acrylic gemstone "ornaments" and easy-to-hang tassel. Embossed with the Avon Fine Collectibles logo. 1 7/8" W x 3" H. Metal, acrylic. Imported. Comes with red velvet pouch.

108-951

reg. \$16.99

now **\$12.99**

C \$10.39 **P** \$10.39

PRP \$9.74

NEW! LIMITED EDITION

❖ Candle Luminary

Create a festive feel with this luminary house, complete with twinkling stars. 4½" L x 2⅝" W x 7½" H. Use with standard tealight (not included). Porcelain. Imported.

109-340

reg. \$44.99

now \$34.99

C \$27.99

P \$27.99

PRP \$26.24

❖ Ceramic Cutout Light-Up Tree

Warm lights all aglow. 4¾" diam. x 8⅝" H. On/off switch. Takes 3 LR44 button cell batteries (included). Ceramic. Imported.

108-928

reg. \$42.99

now \$32.99

C \$26.39

P \$26.39

PRP \$24.74

❖ Light-Up Angel

A delicate, decorative angelic accent in etched glass with light-up ombre effect. 3" diam. x 8½" H. On/off switch. Takes 3 AAA batteries (not included). Glass. Imported.

109-374

reg. \$42.99

now \$32.99

C \$26.39

P \$26.39

PRP \$24.74





BONJOUR DÉCOR



❖ **Glitter Light-Up Tree**
 Glitter up the holidays!
 3⁷/₈" diam. x 11" H.
 On/off switch.
 Takes 3 AA batteries
 (not included).
 Glass. Imported.
109-230
 reg. \$36.99
now \$27.99
C \$22.39 P \$22.39
PRP \$20.99

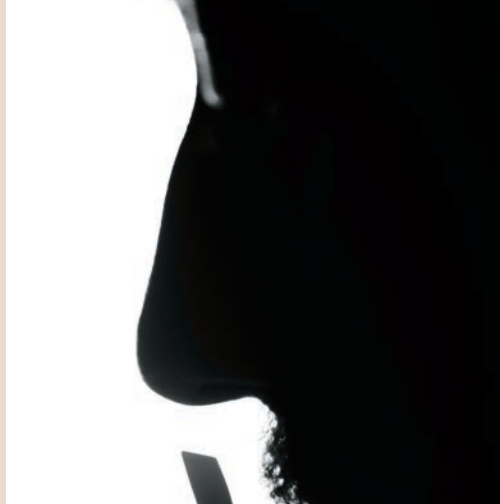
❖ **Light-Up Cutout Star**
 Star light, shine bright!
 17³/₄" diam.
 On/off switch. Takes
 3 AA batteries
 (not included).
 Plastic. Imported.
108-985
 reg. \$36.99
now \$27.99
C \$22.39 P \$22.39
PRP \$20.99

For decorative use only.
 Keep out of reach of children.



LYRD
ARTISAN
Layers
Redefined

*A world of authentic
fragrances expertly crafted
by master perfumers with
unexpected combinations of
the finest ingredients.*



NEW



*perfect to hang
on the tree!*



LYRD Artisan Sachet Set

Scent your closets, shelves and drawers. Lasts approximately two months.

Set includes:

- LYRD Artisan Cherry Vetiver Perfumed Sachet
- LYRD Santal Musk Perfumed Sachet
- Cotton/linen drawstring pouches and ribbon included.

113-540

reg. \$34

now \$27 the set

C \$20.25

P \$18.90

PRP \$16.20

CONTENTS: LYRD CHERRY VETIVER SACHET
LYRD SANTAL MUSK SACHET

CONTENU : SACHET CHERRY VETIVER LYRD
SACHET SANTAL MUSK LYRD

...And the perfect add-on to their LYRD Artisan fragrance purchases! The notes:

LYRD Artisan Santal Musk
warm & exotic

Indian sandalwood mixes with magnetic white musk.

LYRD Artisan Cherry Vetiver
warm & indulgent

Wild cherry blends with smooth Haitian vetiver.

NEW

LIMITED EDITION

Anew Ultimate Multi-Performance Day Cream Broad Spectrum SPF 25

Visibly diminish wrinkles and improve texture, tone and clarity while protecting skin from UVA/UVB rays. 2.6 oz. net wt. **110-169**

reg. \$52

now **\$29.99**

C \$22.49 **P** \$20.99

PRP \$17.99



NEW JUMBO SIZES
get 50% more than our regular full sizes!



LIMITED EDITION

Anew Platinum Day Cream Broad Spectrum SPF 25

Lift and firm the look of skin while you defend against damaging UV rays. 2.6 oz. net wt.

113-502

reg. \$52

now **\$29.99**

C \$22.49 **P** \$20.99

PRP \$17.99

Indulge their SENSES



Shower Gel
With exhilarating
cleansers derived
from coconut.
10 fl. oz.
110-059
reg. \$17
now **\$13.99**
C \$10.49 P \$9.79
PRP \$8.39

Body Mist
With refreshing aloe
vera extract. 8 fl. oz.
109-905
reg. \$18
now **\$14.99**
C \$11.24 P \$10.49
PRP \$8.99

Body Lotion
With moisturizing
shea butter and
vitamin E. 8 fl. oz.
109-780
reg. \$17
now **\$13.99**
C \$10.49 P \$9.79
PRP \$8.39

LIMITED EDITION

Avon Senses Apple Glacé
Escape to a winter wonderland with this
sparkling fragrance infused with apple glacé,
icy melon and twinkling vanilla flakes.

NEW

Colorful & BRIGHT

*set of
8 pairs*



LIMITED EDITION

Gemstone Earring Pack

Set of 8 pierced stud pairs. Multicolored glass stones, ranging from 1" L to 1/4" L.

866-118

reg. \$24.99 now \$19.99 the set

C \$14.99 **P** \$13.99 **PRP** \$11.99



LIMITED EDITION

Elegant Purple Collection

Purple glass stone set in silvertone.

Necklace

Pendant, 1/2" L x 3/4" L. Chain, 16 1/2" L with 3 1/2" extender.

858-386

reg. \$12.99

now \$9.99

C \$7.49

P \$6.99

PRP \$5.99

Earrings

1/2" L x 1" L. Pierced.

858-630

reg. \$16.99

now \$12.99

C \$9.74

P \$9.09

PRP \$7.79

Ring

Sizes:

6 **858-720**

8 **865-915**

10 **866-103**

reg. \$9.99

now \$7.99

C \$5.99

P \$5.59

PRP \$4.79

LIMITED EDITION

Cross Collection
Sparkling accent stones
set in silvertone.

Necklace
16½" L with
3½" extender.
857-671
reg. \$12.99
now \$9.99
C \$7.49
P \$6.99
PRP \$5.99

Watch
Metallic silver
leatherlike strap,
9" L with 37mm
diam. case.
858-295
reg. \$29.99
now \$22.99
C \$17.24
P \$16.09
PRP \$13.79



*set of
3 pairs*



Stretch Bracelet
One size fits most.
857-470
reg. \$9.99
now \$7.99
C \$5.99
P \$5.59
PRP \$4.79

Ring
Sizes:
6 **857-705**
8 **857-710**
10 **857-724**
reg. \$12.99
now \$9.99
C \$7.49
P \$6.99
PRP \$5.99

Trio Earring Set
Set of 3 pairs.
Pierced.
857-341
reg. \$12.99
now \$9.99 the set
C \$7.49
P \$6.99
PRP \$5.99

NEW

Heavenly GIFTS

LIMITED EDITION

**Layered Charm
Choker**

Goldtone with
glass stones.
12 1/2" L with 4 1/2"
extender.

Cross **711-054**
reg. \$16.99

now **\$12.99 each**

C **\$9.74**

P **\$9.09**

PRP **\$7.79**



Star **711-001**



Moon **710-995**

Trinkets to TREASURE



LIMITED EDITION

CZ Caged Necklace

With 10mm CZ stone.
16½" L with 3½" extender.
Heart (rose goldtone)

866-122

Hexagon (goldtone)

866-137

Cross (silvertone)

866-304

reg. \$16.99

now **\$12.99**

each

C \$9.74

P \$9.09

PRP \$7.79

NEW



LIMITED EDITION

3-Piece Solitaire CZ Set

CZ stones set in goldtone, Necklace, 16 1/2" L with 3 1/2" extender. Pierced studs. Order by ring size:

6 856-990

8 857-098

10 857-246

reg. \$32.99

now **\$24.99** the set

C \$18.74

P \$17.49

PRP \$14.99



Charm

With accent stones or the look of pearl set in goldtone. Clips on the Paper

Clip Necklace or Bracelet (available in the Brochure).

Ranges from 1" L to 3/4" L.

Pavé Heart

866-615

Mirror **866-429**

Celestial Cross

866-577

Cherub **866-319**

reg. \$7.99

now **\$5.99** each

C \$4.49

P \$4.19

PRP \$3.59

STERLING CELEBRATION

Guaranteed with .925 quality, our sterling styles are over 90% pure silver for looks that last a lifetime.



Sterling Silver Birthstone Infinity Ring
With colored CZ stones.
reg. \$49.99
now \$39.99 each

C \$29.99
P \$27.99
PRP \$23.99

A. January
Garnet color.
Sizes:
6 **113-870**
8 **113-919**
10 **113-938**

B. February
Amethyst color.
Sizes:
6 **113-957**
8 **114-020**
10 **114-202**

C. March
Aquamarine color.
Sizes:
6 **114-771**
8 **114-877**
10 **114-900**

D. April
Diamond color.
Sizes:
6 **114-972**
8 **115-031**
10 **115-065**

E. May
Emerald color.
Sizes:
6 **115-122**
8 **115-510**
10 **115-524**

F. June
Alexandrite color.
Sizes:
6 **115-539**
8 **115-543**
10 **115-577**

G. July
Ruby color.
Sizes:
6 **115-581**
8 **115-653**
10 **115-668**

H. August
Peridot color.
Sizes:
6 **115-888**
8 **115-911**
10 **115-926**

J. Sept.
Sapphire color.
Sizes:
6 **856-804**
8 **856-876**
10 **856-986**

K. Oct.
Tourmaline color.
Sizes:
6 **115-930**
8 **115-945**
10 **116-061**

L. Nov.
Topaz color.
Sizes:
6 **279-646**
8 **280-039**
10 **280-612**

M. Dec.
Blue zircon color.
Sizes:
6 **116-076**
8 **116-080**
10 **116-205**

NEW



Crystal Accent Watch Collection

Silvertone with black dial and Swarovski® crystal stone accent.

His

Adjustable bracelet fits up to 8½" wrist circumference with 40mm diam. case.

113-866

reg. \$53.99

now \$42.99

C \$32.24

P \$30.09

PRP \$25.79

Hers

Adjustable bracelet fits up to 7½" wrist circumference with 32mm diam. case.

578-371

reg. \$49.99

now \$39.99

C \$29.99

P \$27.99

PRP \$23.99

Sterling Silver Celebration Cut Solitaire Collection

Sterling silver and Swarovski Zirconia® stone accent. Inspired by the cushion cut, this brilliant Swarovski® Celebration Cut features 125 facets.

Necklace

¼" L stone.
18" L with
1" extender.

113-593

reg. \$69.99

now \$54.99

C \$41.24

P \$38.49

PRP \$32.99

Stud Earrings

¾" L.
Pierced.

113-574

reg. \$69.99

now \$54.99

C \$41.24

P \$38.49

PRP \$32.99

Ring

¼" L.

Sizes:

5 **609-686**

6 **609-777**

7 **609-781**

8 **609-796**

9 **609-800**

10 **610-030**

reg. \$74.99

now \$59.99

C \$44.99

P \$41.99

PRP \$35.99



Sterling Silver Daniel Cut Statement Ring

Approx. ¼" L baguette stone.

Sizes:

5 **116-210**

6 **116-239**

7 **116-243**

8 **116-258**

9 **116-262**

10 **116-372**

reg. \$89.99

now \$69.99

C \$52.49

P \$48.99

PRP \$41.99

Sterling Silver Pavé Wedding Band

Sizes:

5 **610-155**

6 **610-470** 8 **611-500**

7 **610-600** 9 **611-826**

reg. \$58.99 10 **614-973**

now \$44.99

C \$33.74 P \$31.49

PRP \$26.99





Forever FAITHFUL

LIMITED EDITION

Men's Stainless Steel Cross Necklace

With modern beveled edges. 24" L.

274-864

reg. \$44.99

now \$34.99

C \$26.24 P \$24.49

PRP \$20.99

Men's Stainless Steel Cross Bracelet

With genuine onyx beads. One size fits most.

710-957

reg. \$44.99

now \$34.99

C \$26.24 P \$24.49

PRP \$20.99

Men's Stainless Steel Cross Ring

Brushed finish.

Sizes:

9 **274-898**

10 **275-913**

11 **277-639**

12 **276-450**

13 **276-465**

reg. \$24.99

now \$19.99

C \$14.99

P \$13.99

PRP \$11.99

NEW

LIMITED EDITION

Men's Stainless Steel Chain Necklace and Bracelet Set

Necklace, 22" L.

Bracelet, 9" L.

710-976

reg. \$42.99

now **\$32.99**

the set

C \$24.74

P \$23.09

PRP \$19.79

Necklace and Bracelet Set



Men's Stainless Steel Coin Necklace
24" L.

710-961

reg. \$44.99

now **\$34.99**

C \$26.24

P \$24.49

PRP \$20.99

Men's Jet Sporty Watch
Leatherlike strap with silvertone case, 42mm diam. 10" L.

116-501

reg. \$32.99

now **\$24.99**

C \$18.74

P \$17.49

PRP \$14.99



Adjustable legs extend from 15" to 28" tall!

GNOME

Sweet Gnome

LIMITED EDITION

❖ Light-Up Gnome Greeter

Dressed up in his holiday best, our friendly gnome will make every guest feel welcome in your happy home. Adjustable up to 28" H. On/off switch. Takes 3 AA batteries (not included). Polyester. Imported. **108-990** reg. \$64.99 **now \$49.99**

C \$39.99

P \$39.99

PRP \$37.49



Don't forget the batteries! AA and AAA sizes available on Avon.com.



LIMITED EDITION

❖ **Mouse Felt Ornament**

Sweet mouse ornament dressed in her warmest holiday coat and scarf, holding her very own mini Christmas tree.

5 1/2" H. Polyester.

Imported. **109-192**

reg. \$12.99 **now \$9.99**

C \$7.99

P \$7.99

PRP \$7.49

LIMITED EDITION

❖ **Mini Vintage Light-Up Tree Ornament**

A cute ornament version of our classic tabletop ceramic tree!

2 1/8" diam. x 3 7/8" H.

On/off switch. Takes

2 LR44 button cell

batteries (included).

Ceramic, plastic.

Imported. **109-408**

reg. \$16.99 **now \$11.99**

C \$9.59

P \$9.59

PRP \$8.99



LIMITED EDITION

❖ **Light-Up Star Ornament**

Twinkle, twinkle little star! 3 1/8" diam. On/off switch.

Takes 3 LR44 button

cell batteries (included).

Glass. Imported. **109-101**

reg. \$22.99 **now \$16.99**

C \$13.59

P \$13.59

PRP \$12.74



LIMITED EDITION

❖ **Classic Car Christmas Tree Ornament**

Our classic red hatchback is ready to pick up (and

adorn) the traditional

family Christmas tree!

4" L X 1 3/4" W X 3" H.

Glass. Imported. **109-097**

reg. \$19.99 **now \$14.99**

C \$11.99

P \$11.99

PRP \$11.24

For decorative use only.
Keep out of reach of children.

Light Up **THE TOWN**



11-piece set

LIMITED EDITION

❖ 2020 Holiday Village Scene 11-Piece Set

Our village train station, coffee shop and cozy home are all decked out for the holidays! On/off switch. Takes 6 AAA batteries (not included). Plastic. Imported. **109-389**

reg. \$58.99 **now \$44.99**

C \$35.99

P \$35.99

PRP \$33.74



11-piece set includes:

- 3 light-up houses, each 4" H x 4" H x 5" H.
- 4 figurines
- 2 lampposts
- 2 bottle brush trees

NEW



3-piece set

LIMITED EDITION

❖ **Wood Advent Calendar**

Count down to Christmas with 25 days of surprises. Fill with their favorites! Center lights up to highlight Santa in his sleigh. Includes hook to display as wall décor. 13³/₄" L x 3³/₈" W x 10¹/₂" H. On/off switch. Takes 2 AAA batteries (not included). Wood. Imported. **109-283**
reg. \$44.99 **now \$34.99**

C \$27.99

P \$27.99

PRP \$26.24



LIMITED EDITION

❖ **Set of 3 Light-Up Bottle Brush Trees**

Trio of retro trees glisten with a light-up accent. Small, 7⁷/₈" H; medium, 9⁷/₈" H; large, 11³/₄" H. On/off switch. Takes 9 LR44 button cell batteries (included). Plastic, steel. Imported. **109-355**
reg. \$42.99 **now \$32.99**

C \$26.39

P \$26.39

PRP \$24.74



For decorative use only. Keep out of reach of children.



STARRY NIGHT

LIMITED EDITION

❖ **Hanging Snowflake Light Set**

Let it snow with a set of 2 light-up snowflakes! Large, 13³/₄" diam.; small, 7¹/₂" diam. On/off switch. Takes 5 AA batteries (not included). Metal. Imported. **109-025**

reg. \$34.99 **now \$26.99**

C \$21.59

P \$21.59

PRP \$20.24



LIMITED EDITION

❖ **Star Light Projector**

Warm lights projected on your ceiling create an indoor winter wonderland! 4¹/₂" diam. x 5" H. Switch for stationary lights, spinning lights or off. 3 AA batteries (not included). Indoor use only. Plastic. Imported. **109-336**

reg. \$34.99 **now \$26.99**

C \$21.59

P \$21.59

PRP \$20.24





LIMITED EDITION

❖ **Star Path Lights**

Light the way to festive fun! Set of 5 star lights, each, 4½" W x 14" H. On/off switch. Takes 3 AA batteries (not included). Plastic.

Imported. **109-010**
reg. \$29.99 **now \$22.99**

C \$18.39

P \$18.39

PRP \$17.24



LIMITED EDITION

❖ **Nativity Yard Stake Scene**

Decorate your yard with the classic nativity scene. Mary, 7¼" W x 23¾" H; Christmas Star, 6¾" W x 30" H; Baby Jesus in manger, 9¾" W x 18⅞" H; Joseph, 8¾" W x 26" H. On/off switch. Takes 8 AA batteries (not included). Imported.

109-006
reg. \$49.99 **now \$39.99**

C \$31.99

P \$31.99

PRP \$29.99



For decorative use only. Keep out of reach of children.



BRIGHTEN YOUR HOLIDAYS

A luxurious gift! The radiance and splendor of Lumilayer skin-perfecting formulas.

LIMITED EDITION

A. VDL Lumilayer Cream

Skin-perfecting, moisturizing tone-up cream adds dimension while evening skin and creating a naturally radiant, luminous look. A blend of 5 essential complexes: White Flower Glow, Greenery Antioxidant, Tight-Adhering Tone-Up with amino acids, Vitamin Calming with niacinamide and Skin-Soothing Wrinkle Improvement. Includes spatula.

1.69 fl. oz. **109-580**

reg. \$46

now **\$38**

C \$28.50 **P** \$26.60

PRP \$22.80

A

LIMITED EDITION

B. VDL Lumilayer Color Correcting Powder

Micro-finish setting powder with 4 color-correcting shades and prismatic pearls that blend to visibly brighten and even skin tone with a natural blurring effect. Ultrafine light-diffusing formula provides long-lasting oil control and minimizes dryness, for a smooth matte finish.

- **Mint** neutralizes redness and blemishes.

- **Serenity** brightens and corrects skin tone.

- **Rose quartz** revives dull skin and softens dark circles.

- **Lavender** corrects sallow-looking skin.

.49 oz. net wt.

109-575

reg. \$46 now **\$38**

C \$28.50

P \$26.60

PRP \$22.80

B

Use with the Avon Pro Powder brush, sold in the Brochure.



NEW

HEMP FOR HAIR

introducing
ELASTINE HEMPHARMX
shampoo & conditioner with
cold extracted hemp oil

Contains **omega 3-6-9**,
known to help moisturize
and nourish hair and prevent
breakage for weightless
hydration that delivers
full volume.



**COLD EXTRACTED
HEMP OIL**
obtained in small
concentrated
quantities
for premium
quality



Elastine HempharmX
Vegan formulas. Both silicone-free.
Shampoo is sulfate-free. Hydrating
Shampoo **742-640**
Hydrating Conditioner **742-655**
Each, 13.5 fl. oz.
reg. \$24 **now \$20 each**
C \$15 P \$14 PRP \$12

LOVE AT FIRST TRY!

Samples are a win-win...fun freebies for your customers, and potential full-size sales for you

NEW! Isa Knox LX Ultimate Samples

This breakthrough collection is infused with peonol, our unique extract harvested at its peak from rare peonies in an exclusive compound specially formulated for a rejuvenated look.



ISA KNOX ANEW LX ULTIMATE DAY CREAM
Pack of 3 Samples
148-491
reg. \$1
NOW 69¢



ISA KNOX ANEW LX ULTIMATE REJUVENATING SERUM
Pack of 3 Samples
148-779
reg. \$1
NOW 89¢



MISSION LUXEREVE
Pack of 4 Samples
(2 Cream & 2 Serum samples)
969-464
reg. \$8.50
NOW \$6.50



AQUA BOMB
Pack of 3 Samples
397-904
reg. \$3
NOW \$1.40



MOISTURIZING BOMB
Pack of 3 Samples
397-923
reg. \$3
NOW \$1.40



ANEW CLINICAL POWER SERUM
Pack of 5 Samples
105-159
\$2



ANEW ULTIMATE SUPREME DUAL ELIXIR.
Pack of 5 Samples
669-694
\$2.15



GREEN GODDESS FACIAL OIL
Pack of 5 Samples
211-000
reg. \$2.50
\$2.15



VITAMIN C ILLUMINATING PRIMING MOISTURIZER
Pack of 5 Samples
962-709
\$2.50



HYDRA FUSION GEL CREAM
Pack of 5 Samples
791-048
\$2.50



EYE LIFT PRO
Pack of 5 Samples
186-096
\$2.50



NEUTRALIZE SERUM
.23 fl. oz.
511-885
Tube **\$2.50**
NOW 99¢



#NAKEDPROOF FIRMING CREAM
024-622
ANTI-CELLULITE GEL
378-925
reg. \$3
NOW \$1.75

FRAGRANCE VIAL-ON-CARD SAMPLES

Vial samples allow for several fragrance applications! It's a great way for customers to experience the scent—and also makes a nice thank-you gift for their order. Follow up to see how they liked it!



HAIKU
(fresh & clean)
Pack of 5 Samples
578-367
reg. \$2.25
NOW \$1.75



FAR AWAY
(warm & exotic)
Pack of 5 Samples
006-434
reg. \$2.25
NOW \$1.75



RARE PEARLS
(warm & dreamy)
Pack of 5 Samples
006-400
reg. \$2.25
NOW \$1.75



MESMERIZE
(warm & intoxicating)
Pack of 5 Samples
006-449
reg. \$2.25
NOW \$1.75



BLACK SUEDE
(fresh & aromatic)
Pack of 5 Samples
006-468
reg. \$2.25
NOW \$1.75



WILD COUNTRY
(fresh & aromatic)
Pack of 5 Samples
006-453
reg. \$2.25
NOW \$1.75

JEWELRY FORMS

Black velvet-like fabric and cardboard. Imported.
Each, reg. \$4.99
NOW \$2 each



Medium Necklace Form
Folds for easy storage.
9" H (assembled).
149-187



Bracelet Pillow
3" L x 3" W.
149-230



"T" Earring Stand
4 1/2" H.
149-191